

# **Addendum – Meal Pricing Scenarios**

## **Addendum No. 1**

**Request for Proposal (RFP): Food Service Management Company (FSMC) Services**

**Original RFP Issue Date: May 13, 2026**

**Addendum No.1 Issue Date: May 15, 2026**

## **Revised Proposal Pricing Requirements**

To allow the School Food Authority (“SFA”) to evaluate multiple operational and financing approaches, all bidders shall provide separate **fixed meal pricing** for each of the following scenarios:

### **Scenario 1 – SFA-Owned Equipment**

The bidder shall provide fixed meal pricing based on the assumption that the SFA already possesses all equipment necessary for the operation of the food service program. The FSMC shall utilize existing SFA-owned equipment.

### **Scenario 2 – SFA Lease-to-Own Equipment**

The bidder shall provide fixed meal pricing based on the assumption that the SFA will acquire the necessary equipment through a lease-to-own arrangement. Proposals shall clearly identify any equipment requirements necessary for successful program operation.

### **Scenario 3 – FSMC-Provided Equipment**

The bidder shall provide fixed meal pricing based on the FSMC supplying all equipment necessary for operation of the food service program. Under this scenario:

- All equipment provided by the FSMC shall remain the property of the FSMC unless otherwise agreed in writing;
- The FSMC shall be responsible for delivery, installation, maintenance, repair, and removal of such equipment;
- The FSMC may remove its equipment upon expiration or termination of the contract.

## **Additional Requirements**

For each pricing scenario, bidders shall:

- Clearly identify the assumptions used in developing meal pricing;
- Specify any equipment included or excluded;
- Identify any additional fees, charges, or cost adjustments associated with the scenario;
- Provide pricing in a format that allows direct comparison between scenarios.

Failure to provide pricing for all three scenarios may result in the proposal being considered non-responsive.